

JENNIFER NORRIE BOOTH



MANAGING DIRECTOR

“A leader’s work can only truly be realized through working effectively with others, and therefore, a leader’s most important decisions must be centered on who they attract and select for their teams. From there, strategy, innovation, growth, change, and transformation can take place.”

My passion is working with leaders who are driven to do the best for their organization and bringing to them the very best talent to realize their vision. I inspire and challenge my clients to push their thinking away from the old norms of doing things and introduce creative, modern talent solutions that will facilitate strategic excellence, robust collaboration and flawless delivery.”

Jennifer advises clients across the Banking, Payments, and Asset and Wealth Management sectors of Financial Services, and with Arlington’s Founder and CEO, leads Arlington’s global Financial Services practice.

Jennifer brings exceptional depth of understanding to her clients, rooted in her own experience as an investment banking and corporate finance executive prior to beginning her career in executive search. Always attracted to the qualitative dimensions of a transaction and a keen observer of people, the transition from practitioner to talent advisor in 2004 was an easy one. Since then, Jennifer has advised a broad range of clients and guided Boards, CEOs and senior executive leaders through some of the most important decisions of their career. She has worked with global organizations, start-ups, complex public entities and equally complex private and family-controlled entities, placing exceptional talent across Canada, the US, the UK and Europe.

Prior to joining Arlington, Jennifer was a Financial Services Partner and Principal at Odgers Berndtson, a Senior Associate at Heidrick & Struggles, and a Consultant at the Zygos Partnership (acquired by Russell Reynolds), always within the Financial Services practices. Born in Vancouver and raised in Toronto, Jennifer was educated at The University of Western Ontario, where she obtained a Bachelor of Arts degree, and Trinity College, Dublin, where she obtained her MBA. She maintains close ties to the West, particularly the Lake of the Woods area, as well as to London, England, where she lived for nearly ten years.

Within Financial Services, Jennifer leads the following Executive Search practice areas for Arlington:

- CEO and C-Suite Executive Leadership
- Chief Investment Officers
- Chief Information Officers
- Compliance and Risk Management
- Portfolio Managers
- Line of Business Leaders
- Family Office Executive Leadership

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